

**2019 New York Nonprofit Organizations
Positions Included in the Salary Report**

** Report includes job descriptions for easy position matching*

Job Family	Position Title
Administrative/General Office	Administration Director-2000
	Administrative Assistant, Intermediate Level-2001
	Administrative Assistant, Junior Level-2002
	Administrative Assistant, Senior Level-2003
	Data Entry Operator-2005
	Executive Assistant-2007
	Meetings and Events Manager/Planner-2010
	Office Manager-2012
	Receptionist-2013
	Advocacy/Government Affairs
Athletics/Recreation	Recreation/Activity Leader-5007
Call Center	Inbound Call Center Associate-6000
Communications/Marketing	Marketing Coordinator-7002
	Marketing Director-7003
	Communications/Public Relations Director-7005
	Communications/Public Relations Manager-7006
	Communications/Marketing/Public Relations Assistant-7010
Culture/Performing Arts	Curator-8003
Education	Instructor-1014
	Librarian-1015
	Teacher, Pre-School/Kindergarten-1025
	Teaching Assistant, Pre-School/Kindergarten-1027
Executive	Chief Administrative Officer-10002
	Chief Development Officer-10004
	Chief Executive Officer/President/Executive Director-10005
	Chief Financial Officer-10006
	Chief Human Resources Officer-10007
	Chief Marketing Officer-10009
	Chief Operating Officer/Associate Executive Director-10012
	Chief Program Officer-10013
	Executive Vice President-10016
	Facilities/Maintenance
Facilities Manager-11003	
Groundskeeper-11004	
Janitor or Custodian-11005	
Maintenance Supervisor-11006	
Maintenance Technician/Specialist-11007	
Security Guard/Officer-11008	
Finance	
Accounting Manager-12001	
Accounts Payable Manager/Supervisor-12002	
Accounts Receivable Manager/Supervisor-12003	

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Job Family	Position Title
	Assistant Controller/Assistant Director of Accounting-12004
	Bookkeeper-12005
	Director of Finance-12008
	Director of Accounting/Controller-12009
	Finance Administrator-12011
	Senior Accountant-12018
	Staff Accountant-12020
Food Services	Cook-13002
	Food Service Assistant/Worker-13005
	Food Service Manager or Supervisor-13006
Grant Making	Foundation Program Officer-14002
Graphics/Printing	Graphic Artist-15002
Housing	Director of Resident Services-16004
	Resident Services Coordinator-16008
	Shelter Supervisor-16010
Human Resources	Human Resources Assistant-17005
	Human Resources Director/Manager-17006
	Human Resources Generalist-17007
	Payroll Manager-17011
Income Development/Fundraising	Grants Administrator-12013
	Donor Information and Gift Processing Manager-18003
	Corporate & Foundation Relations Director-18004
	Development Director-18006
	Special Events Manager/Specialist-18016
	Development Associate (Generalist)-18017
	Grants Manager-18020
	Membership Director/Manager-22001
	Shop Manager-28000
Information Technology	Desktop Support Specialist-19008
	Information Technology Manager-19011
Legal	Attorney/Lawyer-20000
Medical Services	Clinic Director-21001
	Community Health Worker-21002
	Nurse Practitioner-21012
	Registered Nurse-21024
Program Administration	Program Analyst-23001
	Program Assistant-23002
	Program Coordinator-23003
	Program Director/Manager-23005
	Regional Area Program Coordinator-23007
	Regional Area Program Director or Manager-23008
Program Delivery	Case Manager, Entry-Level-24000

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	Case Manager, Mid-Level-24001
	Case Manager, Senior-Level-24002
	Counselor, Entry-Level-24005
	Counselor, Mid-Level-24006
	Counselor, Senior-Level-24007
	Direct Care Counselor-24008
	Job Coach-24011
	Job Placement Coordinator-24012
	Social Worker, Entry-Level-24017
	Social Worker, Mid-Level-24018
	Social Worker, Senior-Level-24019
	Vocational or Placement Counselor-24020
Volunteerism	Community Organizer-29000
	Volunteer Coordinator-29001
	Volunteer Director-29002