

2019 Nonprofit Organizations
Positions Included in the Salary Report
** Report includes job descriptions for easy position matching*

Job Family	Position Title
Administrative/General Office	Administration Director-2000
	Administrative Assistant, Intermediate Level-2001
	Administrative Assistant, Junior Level-2002
	Administrative Assistant, Senior Level-2003
	Data Entry Operator-2005
	Data Entry Supervisor-2006
	Executive Assistant-2007
	File Clerk-2008
	Mail Clerk-2009
	Meetings and Events Manager/Planner-2010
	Office Manager-2012
	Receptionist-2013
	Advocacy/Government Affairs
Policy Advisor-3003	
Policy Analyst-3004	
Grassroots Advocacy/Campaign Manager-3006	
Animal Care	Animal Care Worker-4001
Athletics/Recreation	Recreation/Activity Leader-5007
Call Center	Inbound Call Center Associate-6000
	Inbound Call Center Manager-6001
	Inbound Call Center Supervisor-6002
	Outbound Call Center Manager-6004
Communications/Marketing	Editor-7000
	Editorial Services Manager-7001
	Marketing Coordinator-7002
	Marketing Director-7003
	Communications/Public Relations Director-7005
	Communications/Public Relations Manager-7006
	Videographer/Video Producer-7008
	Writer-7009
	Communications/Marketing/Public Relations Assistant-7010
Conservation/Environmental Programs	Conservation/Environmental Program Manager-9006
Culture/Performing Arts	Curator-8003
	Exhibits Manager-8004
	Exhibits Technician-8005
	Museum Registrar-8006
	Artistic Director-8010
	Technical Staff-8012
Education	Instructor-1014
	Librarian-1015
	Placement Counselor-1018
	Registrar-1021

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	School Principal/Headmaster-1022
	Teacher, K-12-1024
	Teacher, Pre-School/Kindergarten-1025
	Teaching Assistant, Pre-School/Kindergarten-1027
Executive	Chief Administrative Officer-10002
	Chief Advocacy Officer-10003
	Chief Development Officer-10004
	Chief Executive Officer/President/Executive Director-10005
	Chief Financial Officer-10006
	Chief Human Resources Officer-10007
	Chief Information Officer-10008
	Chief Marketing Officer-10009
	Chief Medical Officer-10010
	Chief of Staff-10011
	Chief Operating Officer/Associate Executive Director-10012
	Chief Program Officer-10013
	Executive Vice President-10016
Facilities/Maintenance	Building Manager-11000
	Driver-11002
	Facilities Manager-11003
	Groundskeeper-11004
	Janitor or Custodian-11005
	Maintenance Supervisor-11006
	Maintenance Technician/Specialist-11007
	Security Guard/Officer-11008
	Security Manager-11009
Finance	Accounting Clerk-12000
	Accounting Manager-12001
	Accounts Payable Manager/Supervisor-12002
	Accounts Receivable Manager/Supervisor-12003
	Assistant Controller/Assistant Director of Accounting-12004
	Bookkeeper-12005
	Budget Analyst-12006
	Budget Director-12007
	Director of Finance-12008
	Director of Accounting/Controller-12009
	Finance Administrator-12011
	Financial Analyst-12012
	Internal Auditor-12015
	Senior Accountant-12018
	Staff Accountant-12020
Food Services	Cook-13002

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	Food Service Assistant/Worker-13005
	Food Service Manager or Supervisor-13006
Grant Making	Foundation Program Assistant-14000
	Foundation Program Associate-14001
	Foundation Program Officer-14002
Graphics/Printing	Creative Services Director/Manager-15001
	Graphic Artist-15002
Housing	Construction Manager-16000
	Desk Clerk-16001
	Director of Property Management-16002
	Director of Resident Services-16004
	Resident Services Coordinator-16008
	Shelter Supervisor-16010
Human Resources	Compensation and Benefits Specialist-17001
	Employee Benefits Administrator-17002
	Employee Training Manager/Specialist-17003
	Human Resources Assistant-17005
	Human Resources Director/Manager-17006
	Human Resources Generalist-17007
	Payroll Clerk-17010
	Payroll Manager-17011
	Recruiter-17012
	Recruiting Manager-17013
Income Development/Fundraising	Grants Administrator-12013
	Annual Giving Director/Officer-18000
	Capital Campaign Manager-18002
	Donor Information and Gift Processing Manager-18003
	Corporate & Foundation Relations Director-18004
	Grant Proposal Writer -18005
	Development Director-18006
	Major Gifts Director/Officer-18007
	Planned Giving Director/Officer-18010
	Prospect Researcher-18013
	Regional Area Income Development Vice President/Director-18015
	Special Events Manager/Specialist-18016
	Development Associate (Generalist)-18017
	Grants Manager-18020
	Membership Assistant-22000
	Membership Director/Manager-22001
	Shop Manager-28000
	Sales Clerk-28001
Information Technology	Applications Developer-19001

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	Business Systems Analyst-19003
	Database Administrator-19004
	Database Analyst-19005
	Desktop Support Manager-19007
	Desktop Support Specialist-19008
	Information Technology Manager-19011
	IT Systems Security Position-19012
	Network Manager-19015
	Systems Analyst-19017
	Technical Project Manager-19019
	Technical Support Analyst-19020
	Technical Support Manager-19021
	Web Administrator-19022
	Web Developer-19023
	Webmaster-19024
Legal	Attorney/Lawyer-20000
	General Counsel/Lawyer-20002
	Legal Assistant-20003
	Paralegal-20004
	Senior Attorney/Lawyer-20005
Medical Services	Medical Case Manager-21000
	Clinic Director-21001
	Community Health Worker-21002
	Director of Nursing-21006
	Medical Assistant-21008
	Medical Records Clerk-21009
	Medical Services Director-21011
	Nurse Practitioner-21012
	Nutritionist/Dietician-21013
	Occupational Therapist-21014
	Medical Receptionist-21023
	Registered Nurse-21024
	Speech Pathologist-21025
Program Administration	Partnership and Collaboration Manager-23000
	Program Analyst-23001
	Program Assistant-23002
	Program Coordinator-23003
	Program Director/Manager-23005
	Project Manager (Non-Technical)-23006
	Regional Area Program Coordinator-23007
	Regional Area Program Director or Manager-23008
Program Delivery	Case Manager, Entry-Level-24000

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	Case Manager, Mid-Level-24001
	Case Manager, Senior-Level-24002
	Child Care Assistant/Babysitter-24004
	Counselor, Entry-Level-24005
	Counselor, Mid-Level-24006
	Counselor, Senior-Level-24007
	Direct Care Counselor-24008
	Driver-24009
	Eligibility Specialist-24010
	Job Coach-24011
	Job Placement Coordinator-24012
	Licensed Psychologist-24013
	Psychiatrist-24015
	Senior/Adult Program Assistant-24016
	Social Worker, Entry-Level-24017
	Social Worker, Mid-Level-24018
	Social Worker, Senior-Level-24019
	Vocational or Placement Counselor-24020
Purchasing	Purchasing Coordinator/Specialist-25001
	Purchasing Manager-25002
Regional General Management	Area Director/Manager-26000
	Regional Vice President-26002
Volunteerism	Community Organizer-29000
	Volunteer Coordinator-29001
	Volunteer Director-29002
Warehousing	Inventory Control Clerk-30003
	Shipping/Receiving Clerk-30006